

Training Support: PPG Fee Schedule

Collision Center Courses

General Courses

Color (Deltron, Global and Envirobase)	\$250.00
PPG Certification (Deltron, Global and Envirobase)	100.00/day
Master Technician	100.00/day
Paint Shop Productivity Recertification	100.00/day
PPG Recertification (Deltron, Global and Envirobase)	100.00/day
Refinish Technician Assistant	100.00/day
Quick Minor Damage Repair Training	295.00

Commercial Coatings Courses

General Courses

Advanced Commercial Equipment—Phase I	\$200.00
Advanced Commercial Equipment—Phase II	200.00
Amercoat Product and Marketing	<i>No Charge to Distributor</i>
Aquacron Product and Marketing	<i>No Charge to Distributor</i>
CARC	<i>No Charge to Distributor</i>
Color Accurate Software Systems	<i>No Charge to Distributor</i>
Commercial Performance Coatings Spray Sessions	<i>No Charge to Distributor</i>
Commercial Performance Coatings Product Technologies	<i>No Charge to Distributor</i>
Commercial Truck Estimating	\$395.00
Delfleet Blending	\$100/day
Delfleet Spot Repair and Color Tinting	225.00
Delfleet Training Certification	200.00
Protective Marine Coating	<i>No Charge to Distributor</i>

Custom Painting Courses

General Courses

Custom Airbrushing the Human Skull [†]	\$250.00/1 day
Custom Airbrush American Flag and Eagle [†]	250.00/1 day
Custom Airbrushing	495.00
Custom Airbrush Real Fire [†]	250.00/1 day
Custom Flames Design	495.00
Custom Graphics	495.00
Custom Woodgrain	250.00/1 day
Vibrance Collection – Candy Apple Finishes	495.00
Vibrance Product Training	400.00

[†]Must have taken the Custom Airbrushing class.

Distributor Education Courses

General Courses

Coaching for High Performance Sales & Service	\$495.00
Collaborative Selling for Inside & Outside Personnel	\$495.00
Excel Personal Development—Inside Sales Seminar	\$495.00
Excel Personal Development—Outside Sales Seminar	\$495.00
Guide to Collision Center Profitability	\$495.00
Increasing Sales Through Strategic Relationships	\$495.00
Phase I – Distributor Basic Training	\$100.00
Phase II – Distributor Fundamentals	\$100.00
Phase III – Distributor Systems & Troubleshooting	\$100.00
Phase V – Distributor Product Update	<i>No Charge to Distributor</i>
Successful Distributor Best Practices	\$495.00

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For Platinum Jobbers Only

Accelerated Distributor Development Series (DDS):	\$695.00
The Art of Communication for Distributors	590.00
Commercial Business Development for Distributors	495.00
Getting Results Through Leadership & Execution	590.00
Situational Sales Negotiation	900.00

For All Jobbers with Regional Manager Approval

Excellence in Distribution Management	\$0.00
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Industry Education Courses

General Courses

Insurance Personnel Seminar	\$100.00
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MVP

MVP Accelerated Sales & Marketing	\$590.00
MVP Administration Management	295.00
MVP Advanced Collision Estimating Skills	590.00
MVP Art of Communication	590.00
MVP Art of Execution	590.00
MVP Business in the 21 st Century	590.00
MVP Collision Center Marketing	590.00
MVP Evolution of Selling	590.00
MVP Fundamentals of Estimating	295.00
MVP Green Belt Training	2495.00 for first shop attendee, \$995 th
MVP HR & Organizational Development	590.00
MVP Job Instruction	695.00
MVP Job Relations	695.00
MVP Job Methods	695.00
MVP Leading Change	590.00
MVP Production & Cycle Time Management	590.00

Nexa Autocolor

General Courses

Nexa Certification (2K, HS, and Aquabase)	100.00/day
Eye for Color	250.00

Vocational Education Courses

General Courses

Vocational Instructor National Program – Phase I	<i>No Charge to Voc Inst.</i>
Vocational Instructor National Program – Phase II	<i>No Charge to Voc Inst.</i>