



## Second Quarter 2010 Financial Results

**Charles E. Bunch, Chairman and  
Chief Executive Officer**

**Robert J. Dellinger, Sr. Vice President,  
Finance and Chief Financial Officer**

**July 15, 2010**

# Forward-Looking Statement



Statements contained herein relating to matters that are not historical facts are forward-looking statements reflecting PPG's current view with respect to future events and financial performance. These matters within the meaning of section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended, involve risks and uncertainties that may affect PPG's operations, as discussed in PPG's filings with the Securities and Exchange Commission pursuant to Sections 13(a), 13(c) or 15(d) of the Exchange Act, and the rules and regulations promulgated thereunder. Accordingly, many factors could cause actual results to differ materially from the forward-looking statements contained herein. Such factors include global economic conditions, increasing price and product competition by foreign and domestic competitors, fluctuations in cost and availability of raw materials, the ability to maintain favorable supplier relationships and arrangements, difficulties in integrating acquired businesses and achieving expected synergies therefrom, the realization of anticipated cost savings from restructuring initiatives, economic and political conditions in international markets, the ability to penetrate existing, developing and emerging foreign and domestic markets, foreign exchange rates and fluctuations in such rates, the impact of future legislation, the impact of environmental regulations, unexpected business disruptions, and the unpredictability of existing and possible future litigation, including litigation that could result if the asbestos settlement discussed in PPG's filings with the Securities and Exchange Commission does not become effective. However, it is not possible to predict or identify all such factors. Consequently, while the list of factors presented here and in PPG's Form 10-K for the year ended December 31, 2009 are considered representative, no such list should be considered to be a complete statement of all potential risks and uncertainties. Unlisted factors may present significant additional obstacles to the realization of forward-looking statements. Consequences of material differences in results compared with those anticipated in the forward-looking statements could include, among other things, business disruption, operational problems, financial loss, legal liability to third parties and similar risks, any of which could have a material adverse effect on PPG's consolidated financial condition, results of operations or liquidity. All information in this presentation speaks only as of July 15, 2010, and any distribution of this presentation after that date is not intended and will not be construed as updating or confirming such information. PPG undertakes no obligation to update any forward-looking statement.

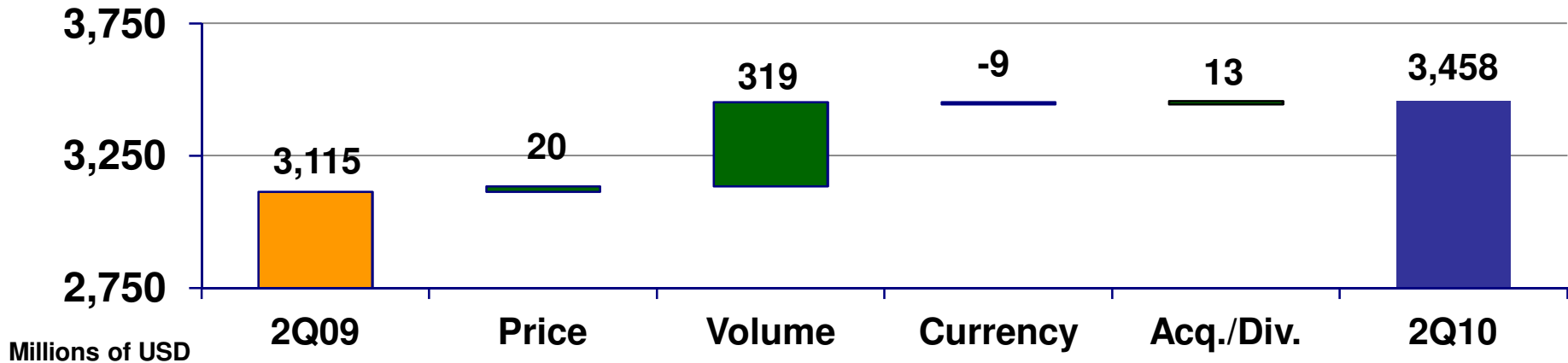
# Agenda

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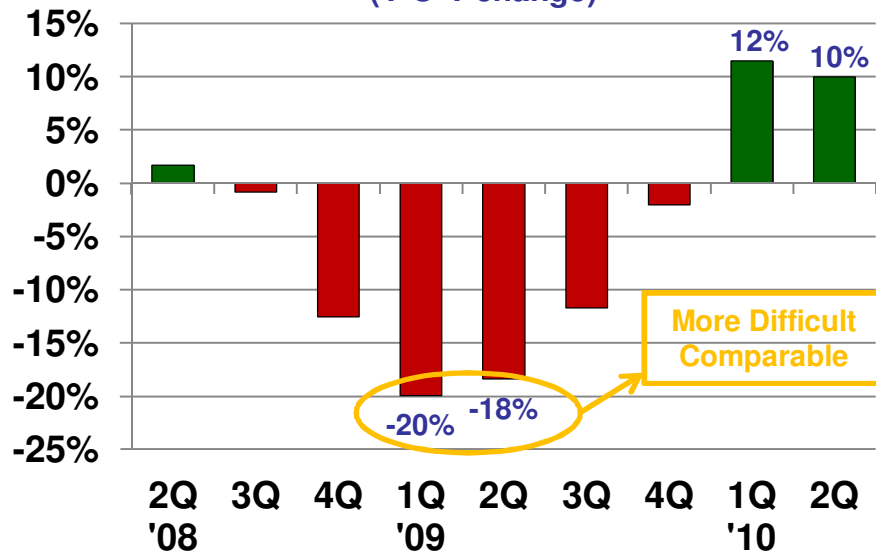


- ❖ Opening Remarks
- ❖ Financial Recap
- ❖ Closing Comments
- ❖ Question & Answer Session

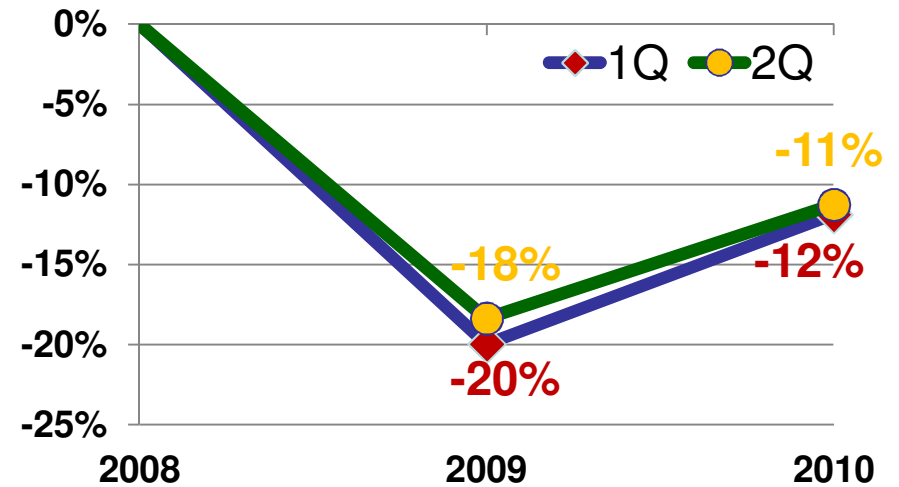
# PPG Quarterly Sales



**Total PPG Volume**  
(Y-O-Y change)



**PPG Sales Volume Index**  
(2008 Base Year)

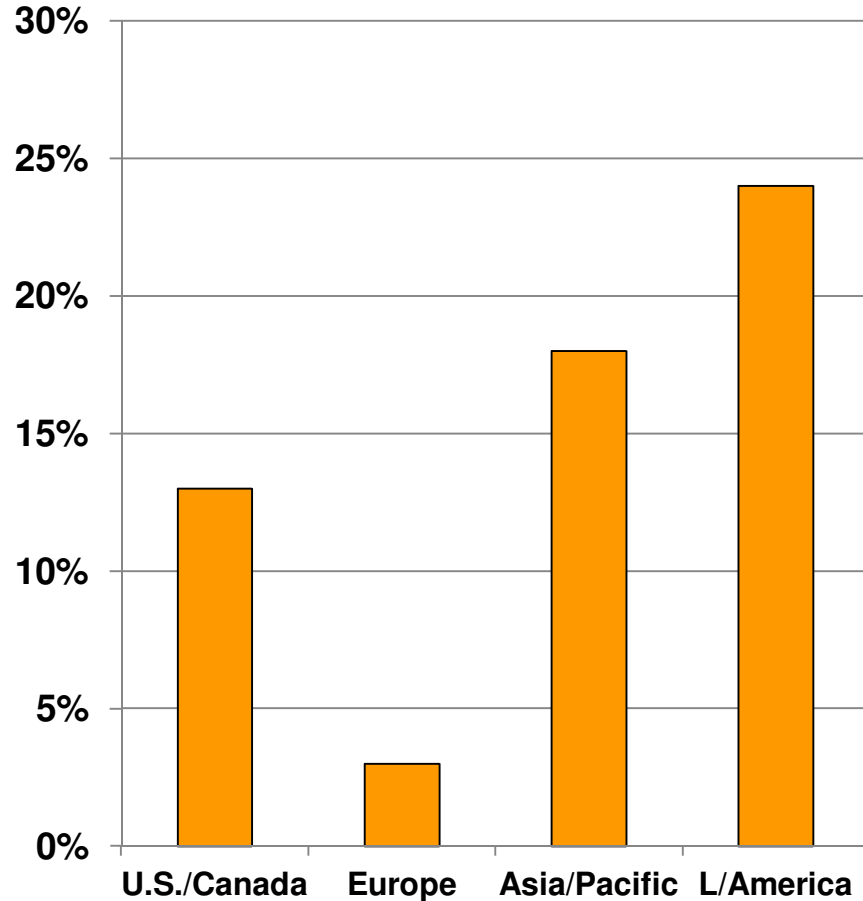


**Volume Growth Consistent with 1Q Despite Harder Comparable**

# PPG Sales Data

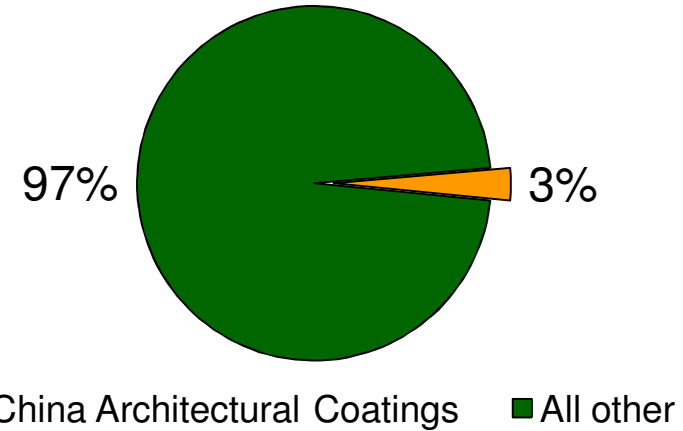


## 2Q Regional Volume Trends (Total PPG)

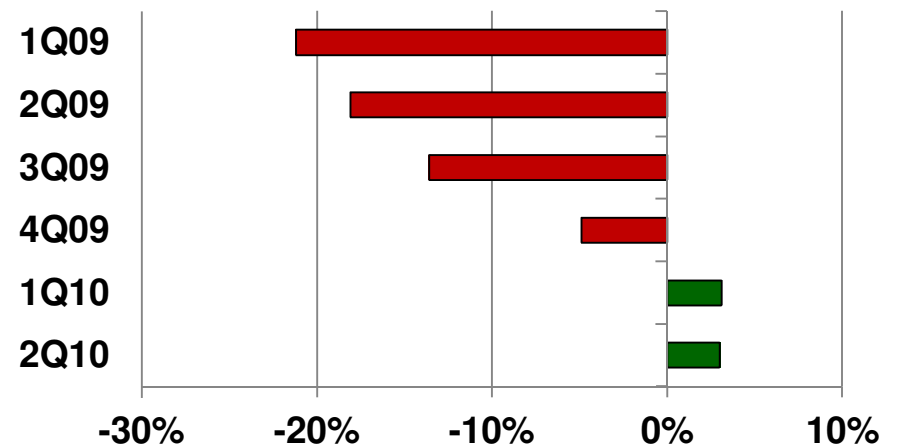


Year-Over-Year Change

## 2009 PPG Asian Sales Mix (Total \$1.8B – USD)



## European Volume Trend (Y-O-Y)



Growth Delivered in all Regions, Led by Emerging Regions

# Adjusted Earnings Per Share\*



\* Adjusted EPS – see presentation appendix for reconciliation to reported EPS

## Key Items:

- ❖ Strong volume growth
- ❖ Lower costs from prior year restructuring and continued cost management
- ❖ Raw material inflation outpaced selling prices
- ❖ Negative currency translation from balance sheet
- ❖ Lower ongoing tax rate

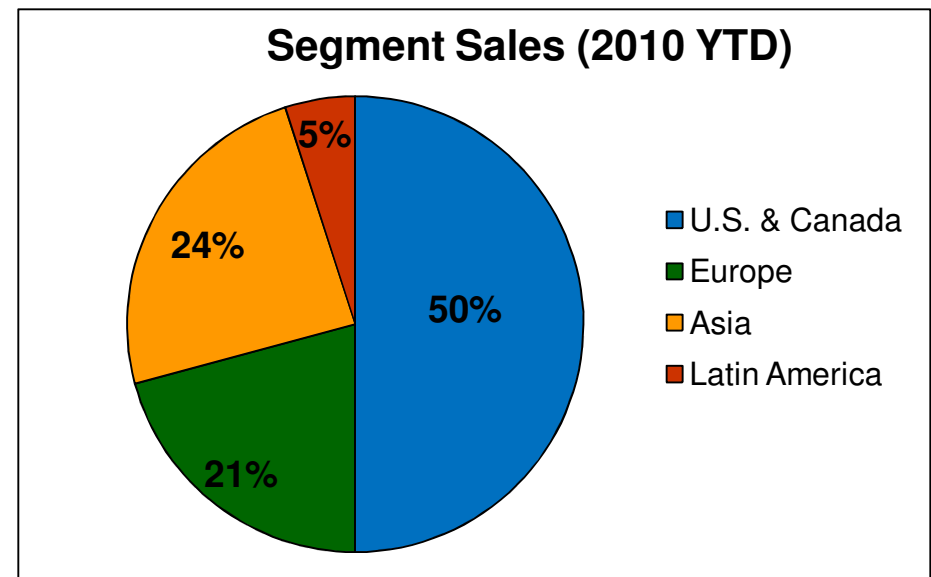
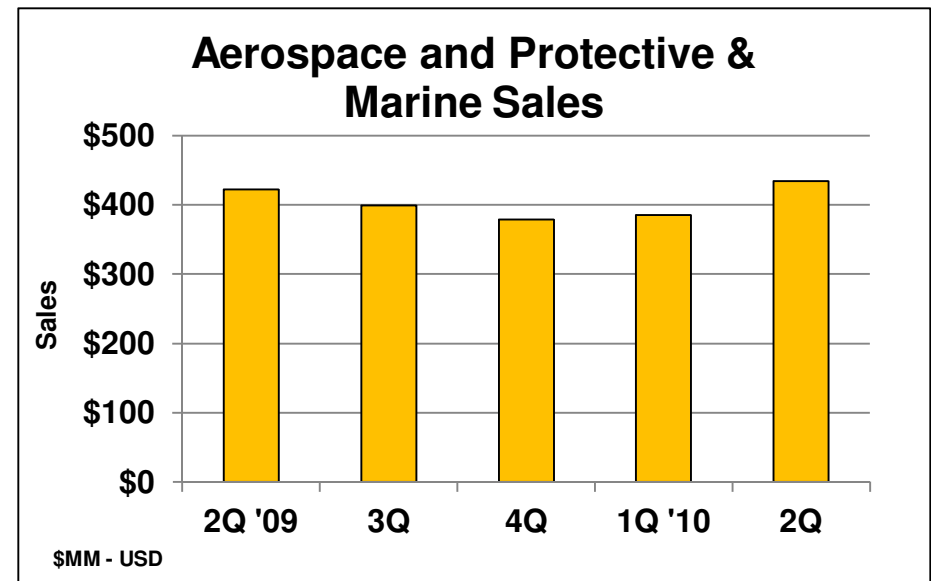
# Performance Coatings



\$MM (USD)	2Q10	2Q09	Chg	%
<b>Sales</b>	<b>1,111</b>	<b>1,066</b>	<b>45</b>	<b>4%</b>
<b>Earnings</b>	<b>190</b>	<b>158</b>	<b>32</b>	<b>20%</b>
<b>Op Margin</b>	<b>17.1%</b>	<b>14.8%</b>	<b>--</b>	<b>--</b>

Select Sales Detail	Total	Volume	Currency
Y-O-Y Percent Change	<b>4%</b>	<b>0%</b>	<b>1%</b>

- ✓ Double-digit percentage sales growth in Auto Refinish
- ✓ Sales growth returns for Aerospace and Protective & Marine
- ✓ Architectural market remains weak
- ✓ Improved business & geographic mix enhancing segment financial results



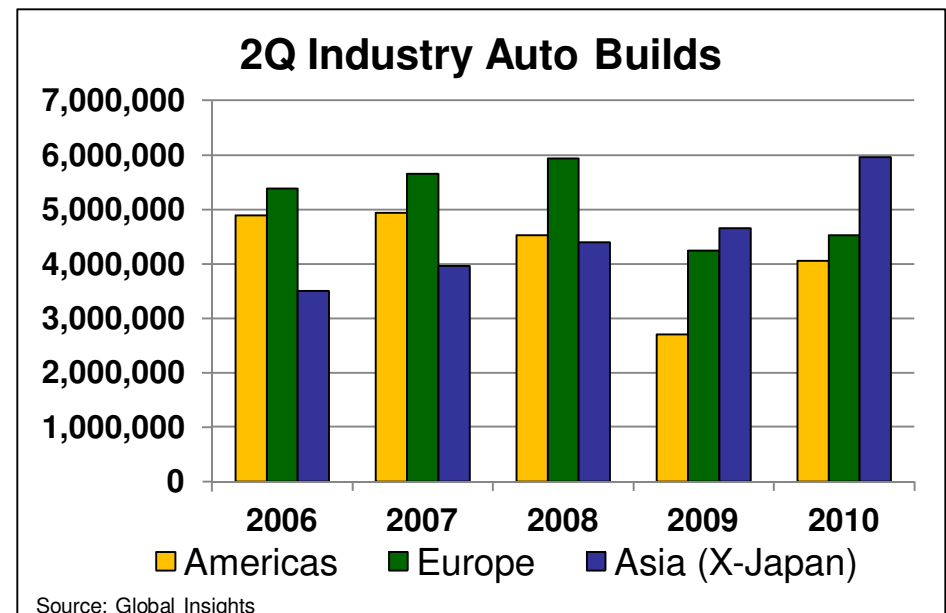
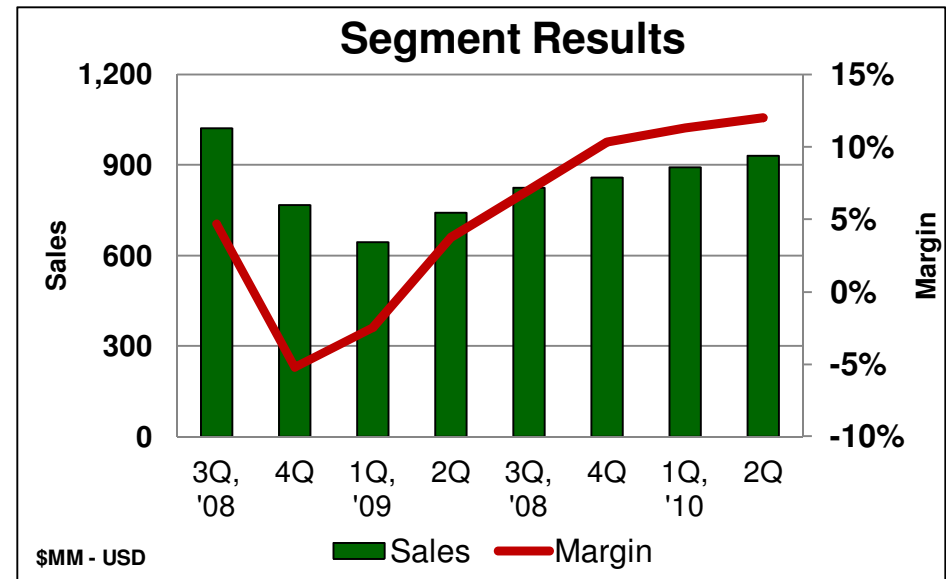
# Industrial Coatings



\$MM (USD)	2Q10	2Q09	Chg	%
<b>Sales</b>	<b>939</b>	<b>741</b>	<b>198</b>	<b>27%</b>
<b>Earnings</b>	<b>112</b>	<b>28</b>	<b>84</b>	<b>300%</b>
<b>Op Margin</b>	<b>11.9%</b>	<b>3.8%</b>	<b>--</b>	<b>--</b>

Select Sales Detail	Total	Volume	Currency
<b>Y-O-Y Percent Change</b>	<b>27%</b>	<b>25%</b>	<b>1%</b>

- ✓ Consistent improvement trend in sales and earnings continued
- ✓ Solid volume trends (Y-O-Y) in all regions
- ✓ Global auto OEM production levels remained steady
- ✓ Very strong emerging region growth
- ✓ Lower costs aided results

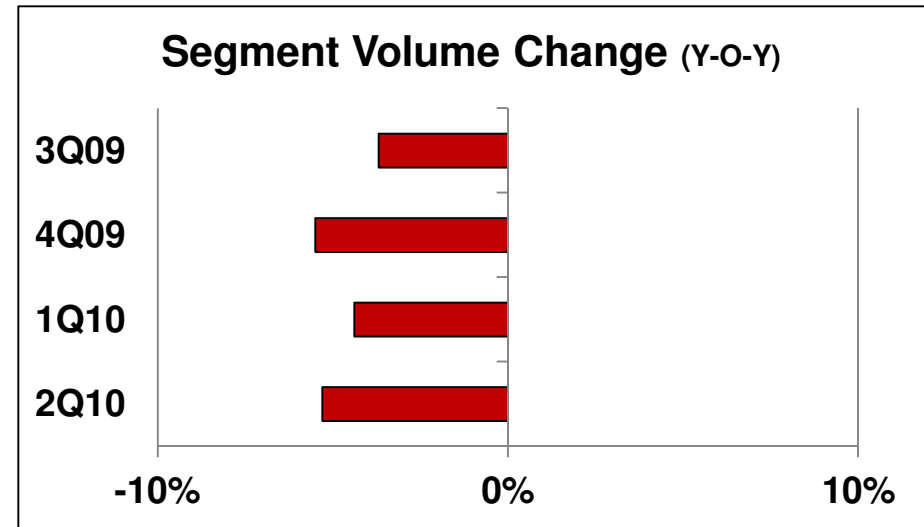


Source: Global Insights

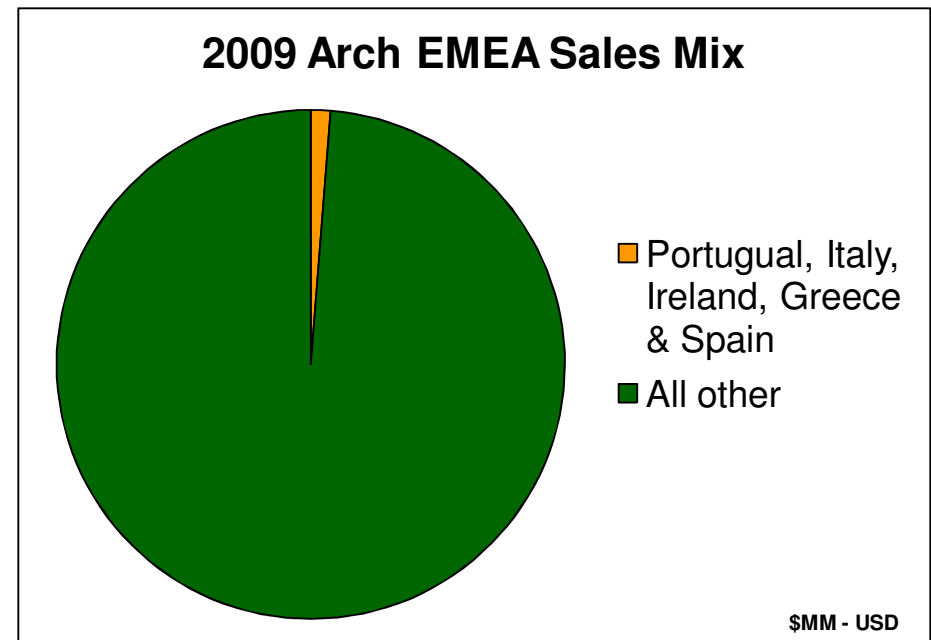
# Architectural Coatings - EMEA



\$MM (USD)	2Q10	2Q09	Chg
Sales	500	527	-27
Earnings	50	55	-5
Depreciation & Amortization	26	27	1
EBITDA	76	82	-6
EBITDA % of Sales	15.2%	15.6%	--



- ✓ Negative currency translation impacted sales and earnings (also likely Q3 headwind)
- ✓ Stable performance continues
- ✓ Volume trend similar to recent quarters
- ✓ Very minimal exposure to Southern European countries



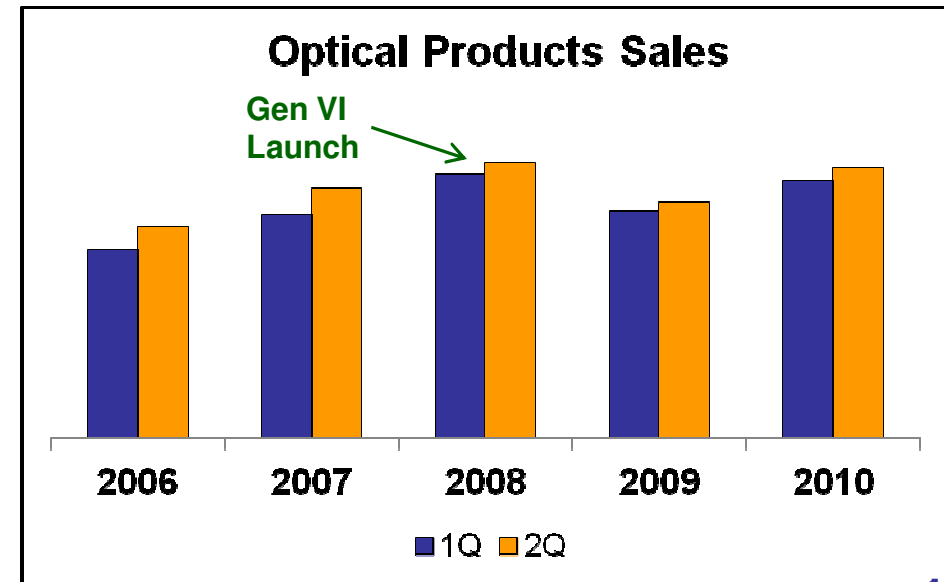
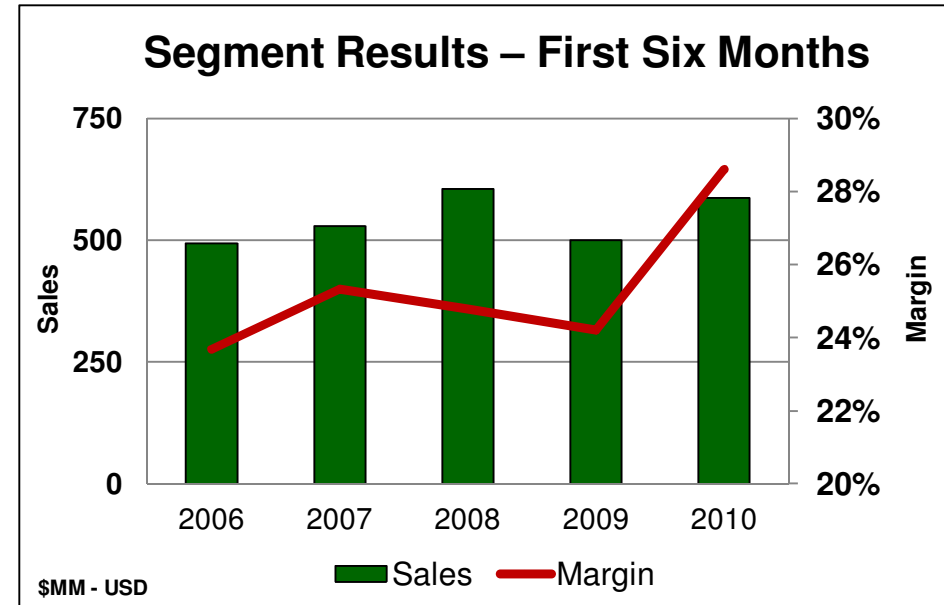
# Optical and Specialty Materials



\$MM (USD)	2Q10	2Q09	Chg	%
<b>Sales</b>	<b>301</b>	<b>255</b>	<b>46</b>	<b>18%</b>
<b>Earnings</b>	<b>86</b>	<b>61</b>	<b>25</b>	<b>41%</b>
<b>Op Margin</b>	<b>28.6%</b>	<b>23.9%</b>	<b>--</b>	<b>--</b>

Select Sales Detail	Total	Volume	Currency
Y-O-Y Percent Change	<b>18%</b>	<b>19%</b>	<b>-1%</b>

- ✓ Strong volume growth in both Optical Products and Silicas/Teslin
- ✓ New products adding to the growth rates
- ✓ Traditional seasonal trends expected (2Q highest quarter historically)



# Commodity Chemicals



Versus 2Q 2009 (Prior Year):

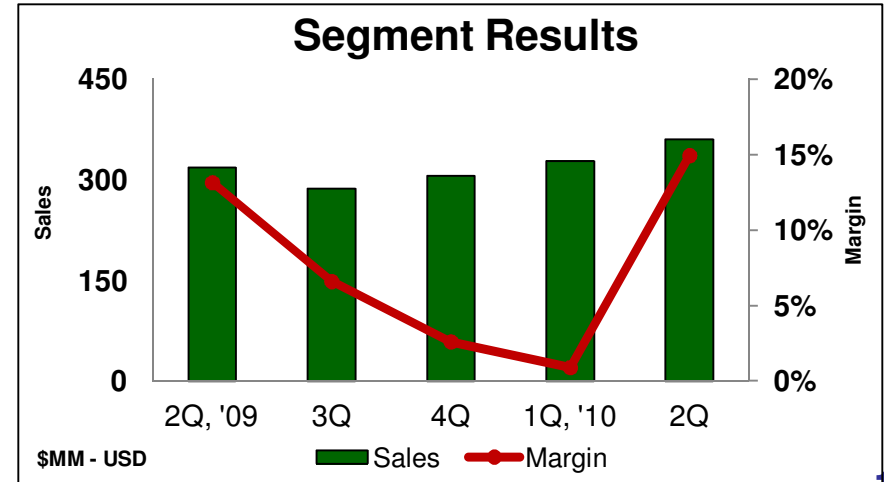
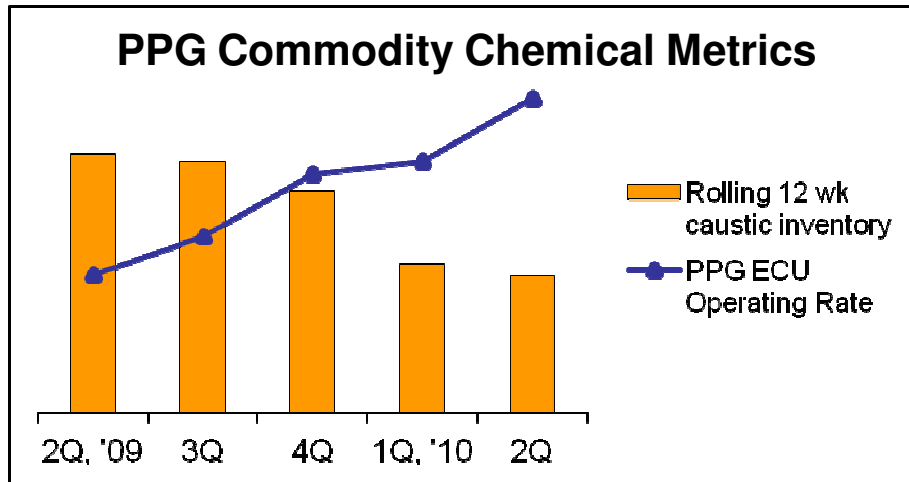
\$MM (USD)	2Q10	2Q09	Chg	%
<b>Sales</b>	<b>360</b>	<b>319</b>	<b>41</b>	<b>13%</b>
<b>Earnings</b>	<b>53</b>	<b>42</b>	<b>11</b>	<b>26%</b>
<b>Op Margin</b>	<b>14.7%</b>	<b>13.2%</b>	<b>--</b>	<b>--</b>

- ✓ Improved volumes
- ✓ Lower ECU price
- ✓ Higher capacity utilization
- ✓ Caustic inventory 50% lower

Versus 1Q 2010 (Last Quarter):

\$MM (USD)	2Q10	1Q10	Chg
<b>Sales</b>	<b>361</b>	<b>328</b>	<b>33</b>
<b>Earnings</b>	<b>53</b>	<b>3</b>	<b>50</b>
<b>Op Margin</b>	<b>14.7%</b>	<b>0.9%</b>	<b>--</b>

- ✓ Higher volumes
- ✓ Higher ECU price
- ✓ Lower natural gas cost

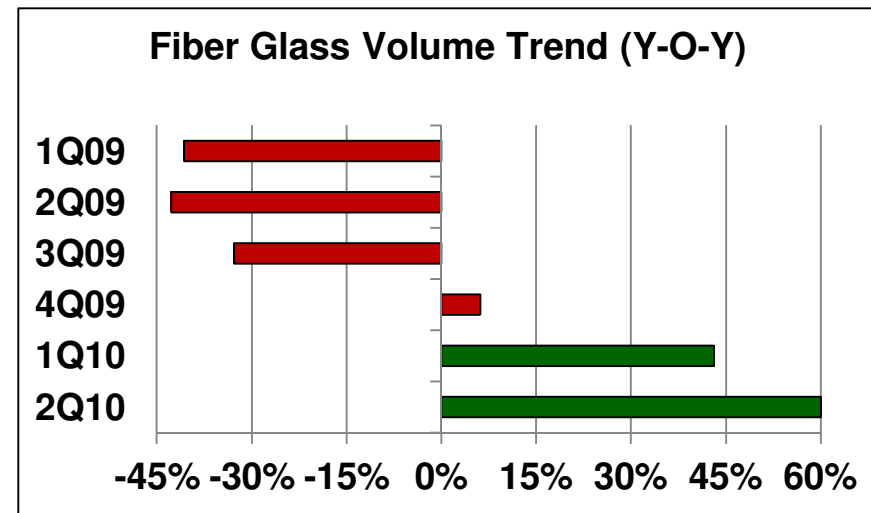


# Glass



\$MM (USD)	2Q10	2Q09	Chg	%
<b>Sales</b>	<b>247</b>	<b>207</b>	<b>40</b>	<b>19%</b>
<b>Earnings</b>	<b>16</b>	<b>-7</b>	<b>23</b>	<b>329%</b>
<b>Op Margin</b>	<b>6.4%</b>	<b>-3.4%</b>	<b>--</b>	<b>--</b>

Select Sales Detail	Total	Volume	Currency
Y-O-Y Percent Change	<b>19%</b>	<b>24%</b>	<b>0%</b>



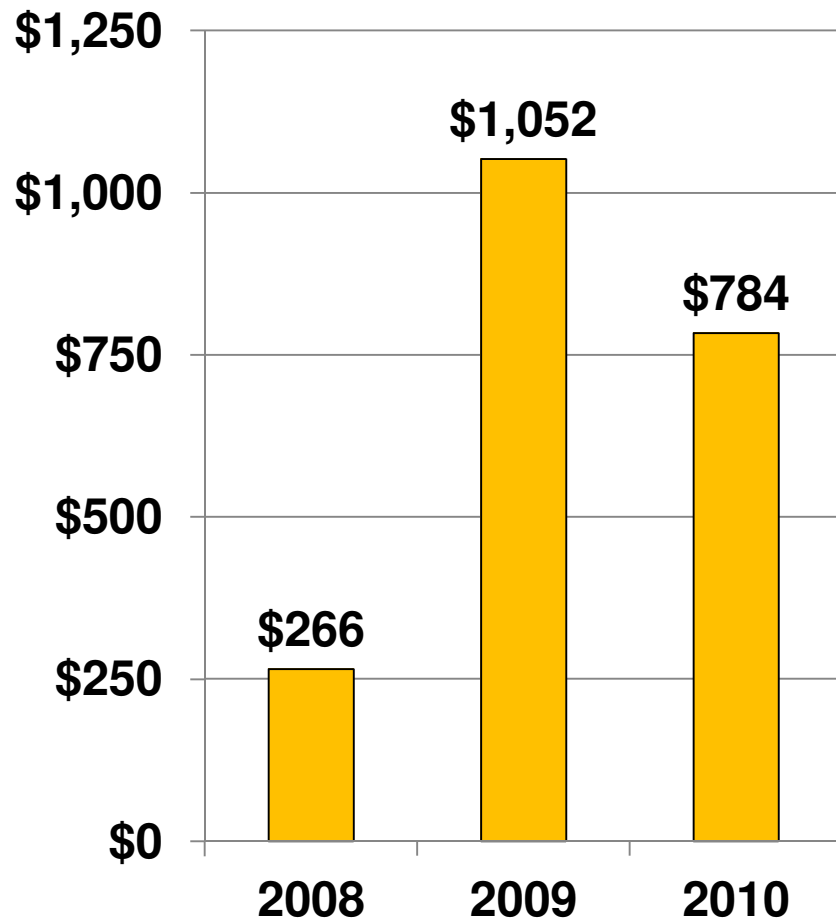
- ✓ Improving global industrial activity (Fiber Glass)
- ✓ Sluggish U.S. architectural glass demand continues (Performance Glazings)
- ✓ Improved equity earnings and royalty/licensing fees

- ✓ Improved manufacturing utilization and lower costs
  - Fiber Glass -100% capacity utilization at quarter-end
- ✓ Selling price initiatives underway

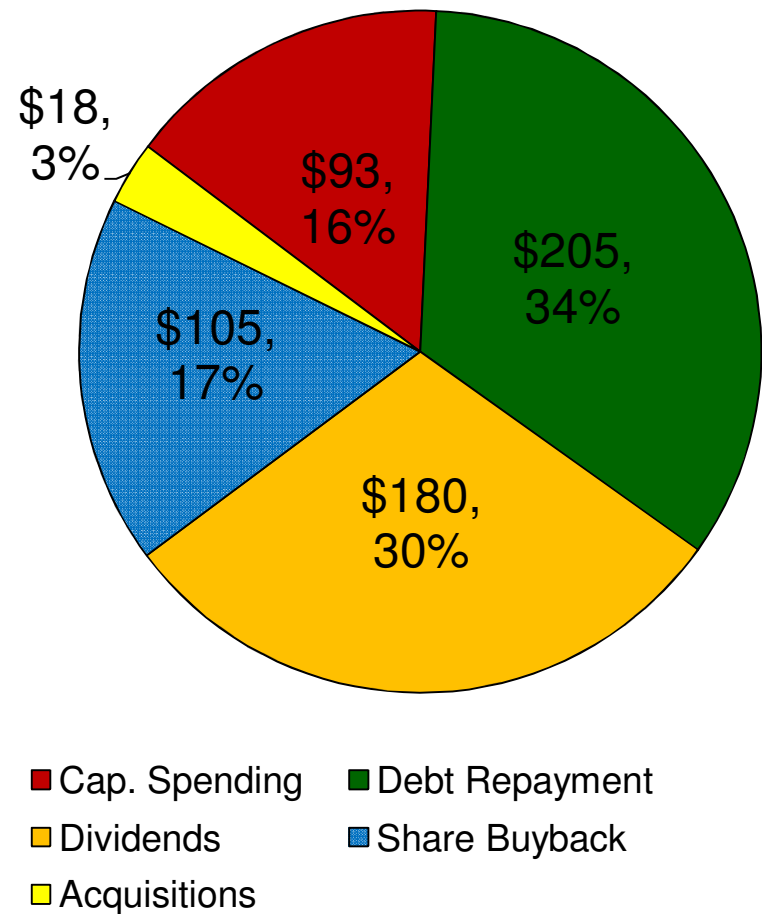
# Cash



### 2Q Cash on Hand



### 2010 YTD Cash Uses



Millions of USD

# For More Information

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Thank you for your interest in PPG Industries, Inc.

## **Investors**

Vince Morales (412) 434-3740

## **Media**

Jeremy Neuhart (412) 434-3046

# Appendix

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# Adjusted EPS Reconciliation



Second Quarter	2010		2009	
	<u>\$\$</u>	<u>EPS</u>	<u>\$\$</u>	<u>EPS</u>
Net Income Attributable to PPG as Reported	\$272	\$1.63	\$146	\$0.89
Net Charge for Asbestos Settlement	2	0.01	2	0.02
Adjusted Net Income	<u>\$274</u>	<u>\$1.64</u>	<u>\$148</u>	<u>\$0.91</u>

Amounts in Millions of USD except EPS