

PPG Industries, Inc.



**Goldman Sachs
Basic Materials Conference 2008**

William H. Hernandez

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Chief Financial Officer**

May 21, 2008

Forward-Looking Statement

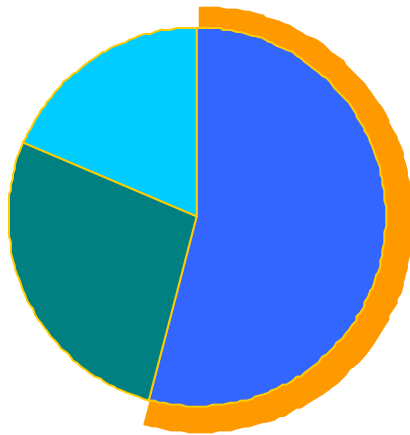


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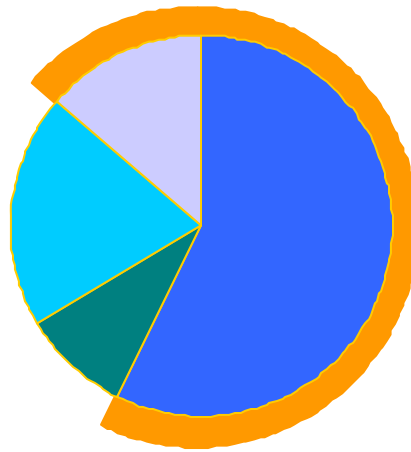
Transforming Business Mix



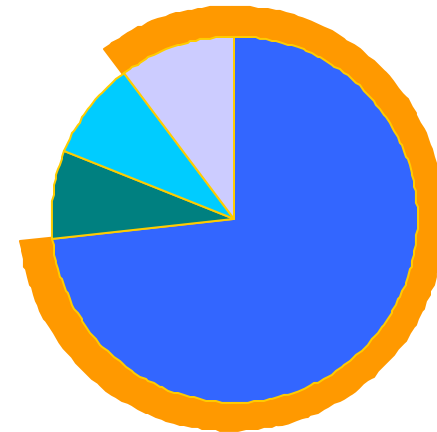
2001



2006



1Q08



- Performance, Industrial & Architectural EMEA Coatings
- Optical & Specialty Materials
- Glass
- Commodity Chemicals

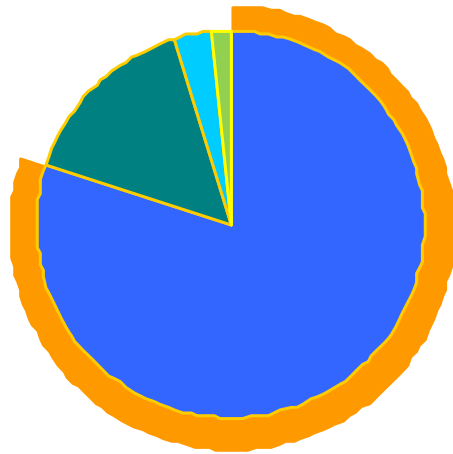
80% Coatings and Optical & Specialty Materials

Reported Sales

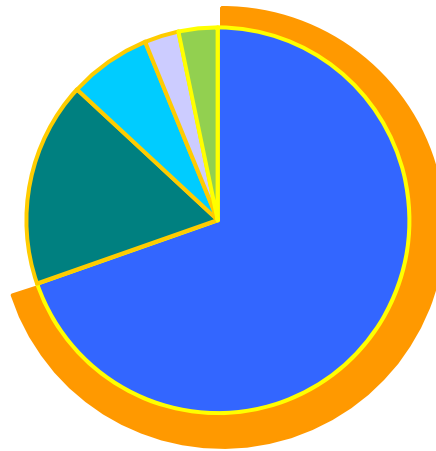
Geographic Sales Mix



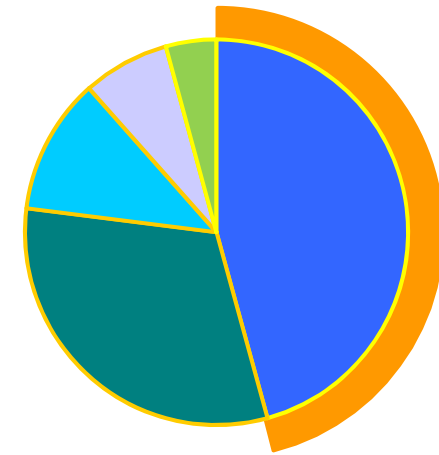
2001



2006



1Q08



■ U.S. & Canada ■ W. Europe ■ Asia ■ E. Europe ■ R.O.W.

Excellent Geographic Diversity

Reported Sales

SigmaKalon Acquisition



Acquisition Update

- ✓ Completed acquisition January 2, 2008.
- ✓ Final purchase price: 8.8x 2007 ongoing EBITDA.
- ✓ Permanent financing placed in March 2008.
- ✓ Integration underway.

Business Update

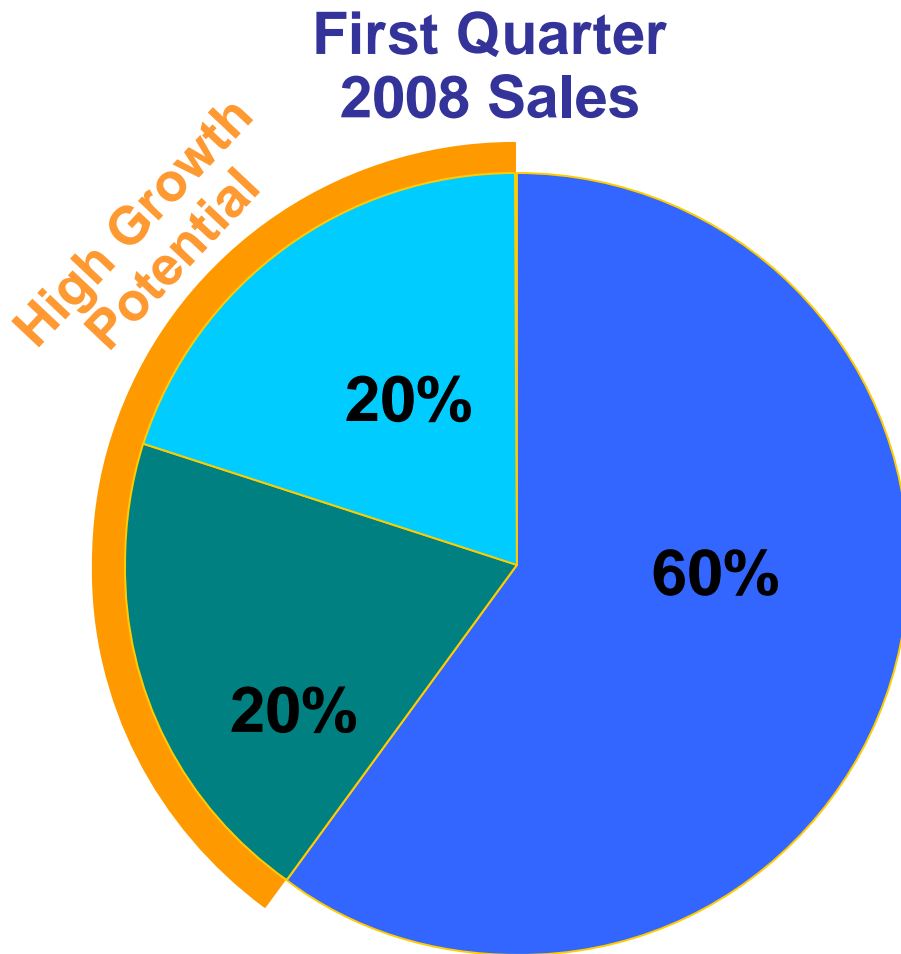
- ✓ Organic growth of low- to mid-single digits in 1Q08.
- ✓ PPG coatings sales up >40 percent in 1Q08.
- ✓ Synergy level intact / underway.
- ✓ Cash generation.

Transformation Summary



- ❖ **Core businesses expanding – now ~80% of company.**
- ❖ **Geographically diverse – U.S. & Canada now only ~45% of company.**
- ❖ **Future earnings growth – integrating acquisitions, expanding end-markets.**

High Growth Platforms

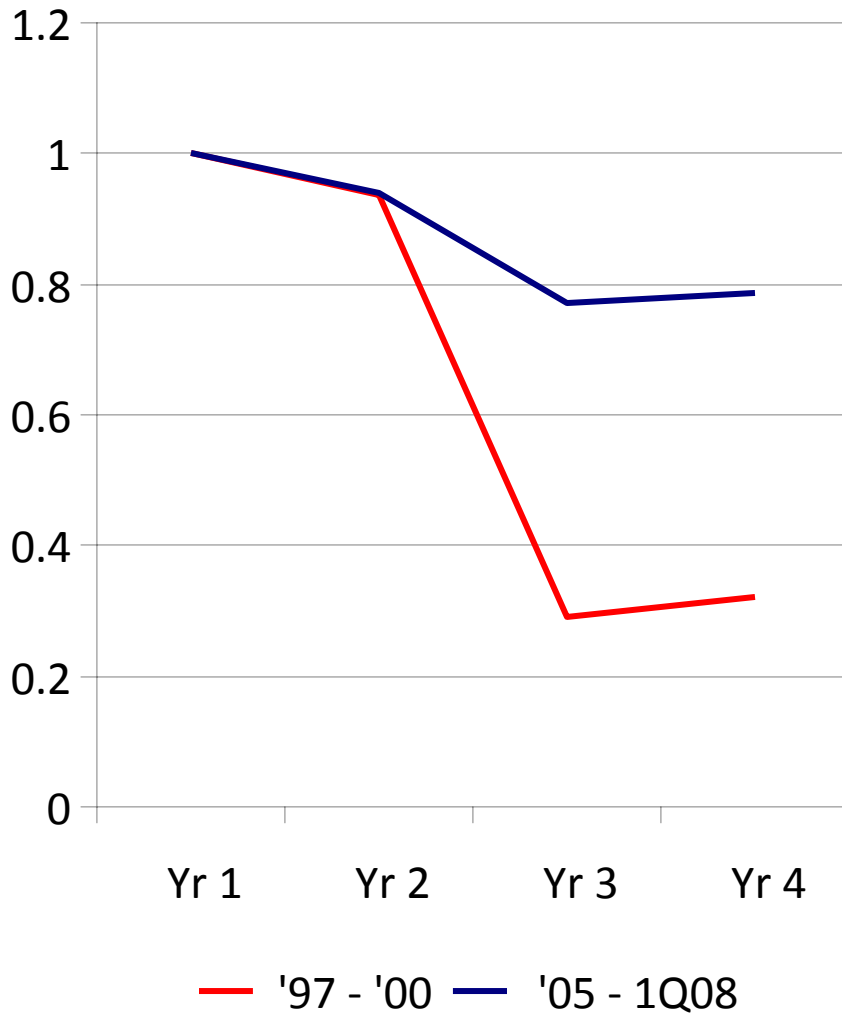


- ❖ ~40% of portfolio comprised of:
 - ✓ Emerging Regions
 - ✓ Aerospace
 - ✓ Optical & Specialty Mtls.
 - ✓ Protective & Marine
- ❖ Demonstrated high organic growth at or near double-digit rates
- ❖ Sales comprise ~75% of PPG's 2001 total sales

15% Organic Growth in 1Q08

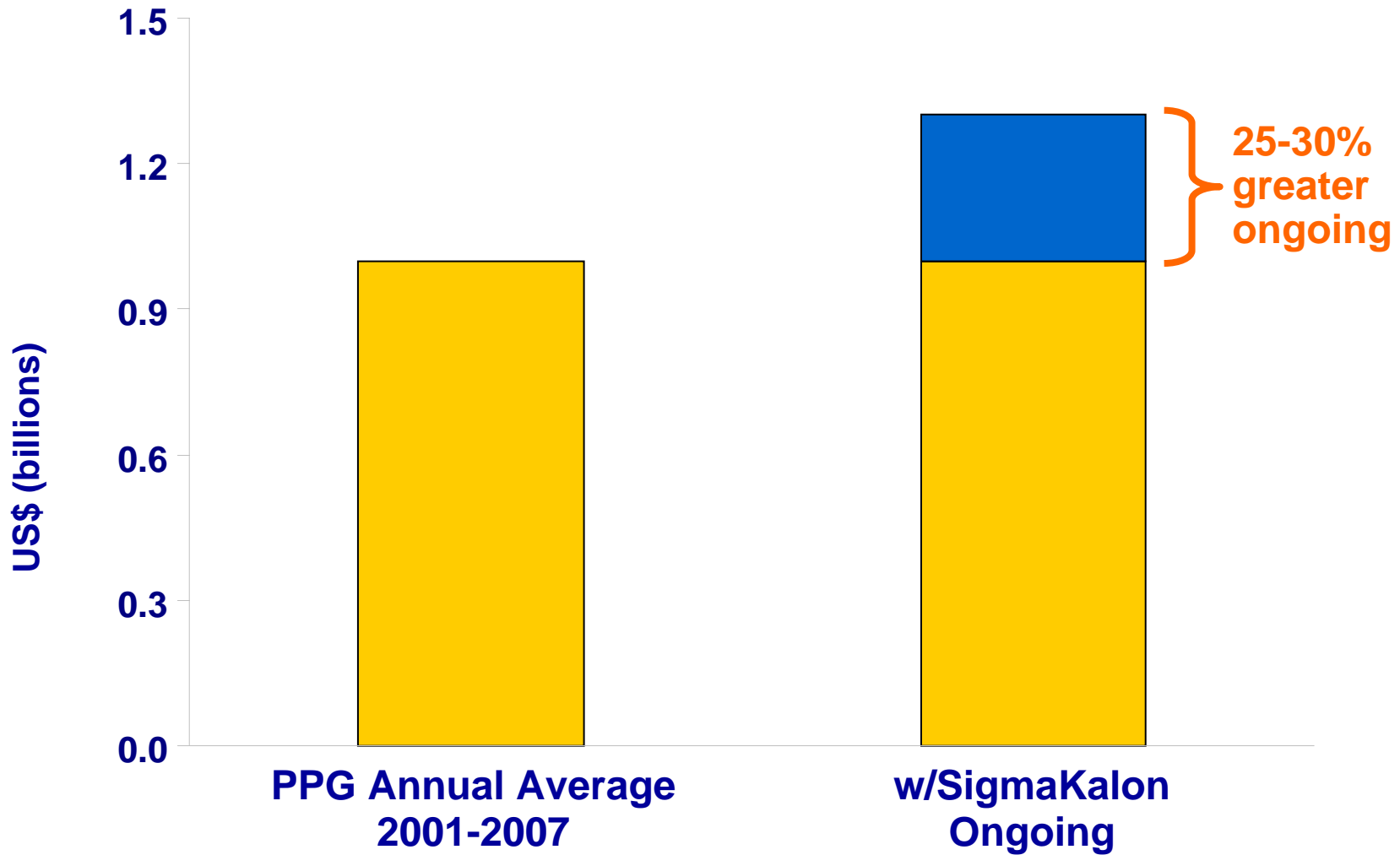
Reported Sales

Commodity Chemicals Operating Margin Index



- ✓ **Good earnings contributor.**
- ✓ **Strong operating cash – nearly \$1B in four years.**
- ✓ **U.S. dollar supporting industrial exports.**
- ✓ **Pricing nearing all-time levels.**

PPG Cash From Operations



Earnings Growth



- ✓ **Drive high growth platforms (emerging regions and business units).**
- ✓ **Achieve synergies / margin expansion in prior acquisitions and SigmaKalon acquisition.**
- ✓ **Reduce interest expense from strong cash generation.**

Questions & Answers



Thank you for your interest in PPG Industries, Inc.

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